



## About OPAQ

### The Network Security Cloud Company

For decades, companies have bolted security products onto their network. This has resulted in massive complexity and costs and is overstressing the network and the ability for companies to keep ahead of rapidly evolving security threats and compliance requirements.

This, in turn, is draining time, budget, and resources. These challenges are magnified for managed security services providers, who are helping companies manage and secure their networks. Today's legacy approach to network and security is just not designed to handle how business gets done.

### Enterprise-Grade Security for Midsize Enterprises – From the Cloud

OPAQ has revolutionized the way security is delivered—from the cloud. We purpose-built the OPAQ Cloud for performance and security by baking security into the network, not bolting it on.

The OPAQ Cloud enables partners to deliver Fortune 100-grade security-as-a-service to midsize enterprises on a software-defined network optimized for speed and performance. With OPAQ, service providers are equipped with a simplified ability to centrally monitor security performance and compliance maturity, generate reports, manage security infrastructure, and enforce policies—all through a single interface. The OPAQ Cloud makes enterprise-grade security affordable and flexible for midsize enterprises.

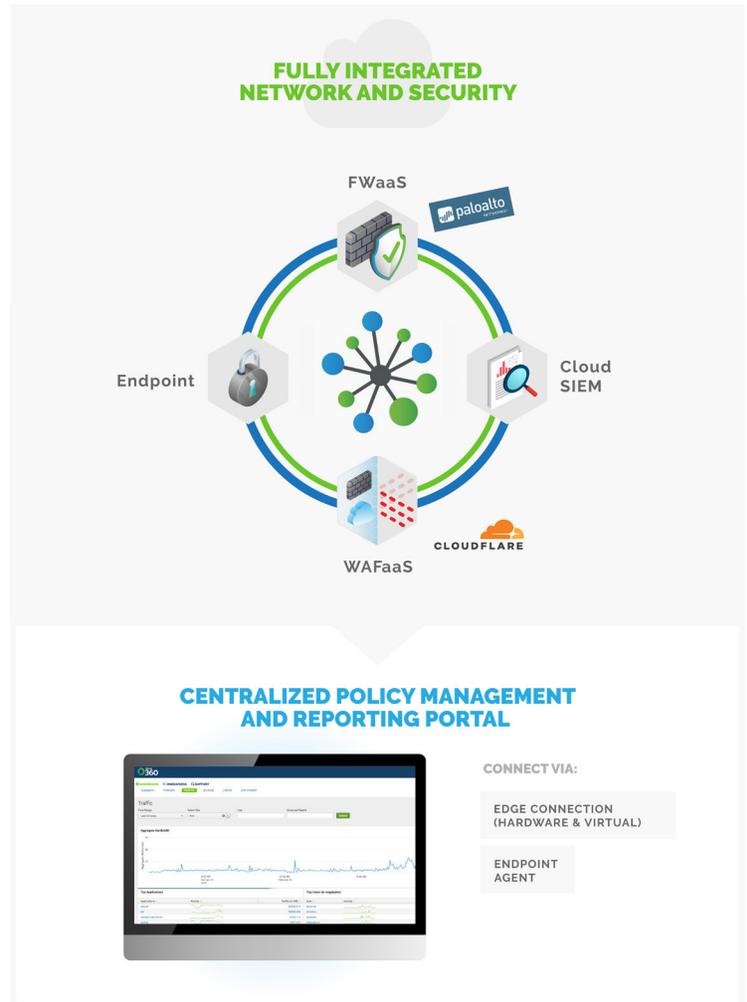
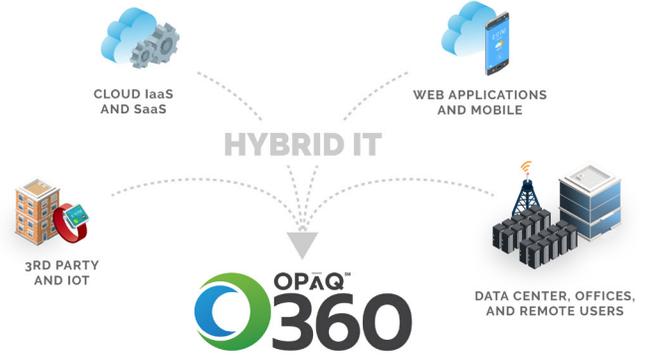


### Strategic Partners



## OPAQ At a Glance

- Headquartered in Herndon, VA with regional offices in NY, NJ, GA, and IL
- Private equity-backed by **Greenspring Associates**, **Columbia Capital**, **Harmony Partners**, and **Zero-G, Inc.**
- Securing Fortune 1000 and middle-market clients across a variety of vertical markets
- Led by a **highly experienced management team** with extensive information security expertise and channel partner experience
- Strategic business focus on empowering service provider partners to deliver enterprise-grade security-as-a-service to the middle market
- Technology alliances enable easy integration with existing solutions
- Acquired **BATBLUE** and **DRAIBRIDGE NETWORKS** in 2017 and **FOURV SYSTEMS** in 2018
- Referenced in eight Gartner reports since June 2017
- Named "2018 Cool Vendor in Security for Midsize Enterprises" by **Gartner**
- Winner of **2018 InfoSec Awards: Security-as-Service** and Hot Company Award by Cyber Defense Magazine
- Named a Finalist for Best Emerging Technology in **2018 SC Awards**
- Named 2018 Top Emerging Security Vendor by **CRN**
- Named "Best Network Security Solution" in **2017 GSN Homeland Security Awards**
- Regarded as a 2017 "Coolest Network Security Vendor" by **CRN**



**Read the 451 Research Impact Report: "OPAQ enables MSPs and MSSPs to deliver network security from the cloud"**